

## ABOUT INTEGRATED IT

Founded in 1999, Integrated IT is an award-winning professional services provider focused on helping clients of all sizes achieve diverse goals from making routine IT management a predictable cost to conducting a complete digital transformation.

Scores of technical staff, spread across the United States, support clients in a variety of vertical industries with project services, mergers and acquisitions (M&A) transition services, and managed services.

Expertise in cyber security, business continuity/disaster recovery, cloud/hybrid cloud migration, telephony, and other areas along with the ability to routinely bring projects to a successful conclusion on time and on budget is why many clients say that Integrated IT is “The Team You Turn To<sup>SM</sup>.”

## CAPABILITIES

### Professional Services

Integrated IT routinely designs, implements, and manages complex IT rollouts and digital information projects for clients of all sizes. These range from small, multiple-day projects to those spanning a year or more and require a dedicated project team.

The Project Services group is comprised of seasoned solution architects, engineers, and project managers, all of whom continuously update their skills with training on the latest product features and industry issues.

Regardless of project scope, strong planning, project management, and execution experience ensure Integrated IT consistently delivers solutions on time and budget, leading many clients choose Integrated IT professional services again and again.

### Transition Services

Private equity (PE) firms and mid-size businesses that engage in mergers and acquisitions (M&A) transactions need experienced professionals who understand the full IT asset lifecycle at the portfolio companies. That’s why Integrated IT has become the partner of choice for so many PE firms, including those in complex or highly regulated sectors such as energy, financial services, or healthcare.

The Transition Services group, comprised of senior executives and experienced project managers with proven expertise in IT and organizational change, has handled over \$80 billion in assets in just the last 15 years. Most of these clients have found the relationship so valuable they also engage Integrated IT for ongoing Managed Services, post-transition.

## Managed Services

The Managed Services group can execute all the functions related to maintaining an enterprise network for a predictable subscription fee. Client engagements range from all-inclusive service agreements to basic packages for less-complex environments.

The average tenure of Integrated IT's Managed Services professionals is almost 10 years. This low turnover ensures clients have a consistent team working for them over the long term. This means the team is aware of environmental nuances and knows in-house staff well, so that they can deliver optimal outcomes for their clients.

### Technology Expertise

- ✓ Cloud
- ✓ Security & Compliance (HIPPA, PCI DSS)
- ✓ Cyber Security
- ✓ Business Continuity & Disaster Recovery (BC/DR)
- ✓ Telephony
- ✓ Help Desk

### Industry Expertise

- ✓ Healthcare/life sciences
- ✓ Financial services
- ✓ Real estate management
- ✓ Professional businesses (i.e., architecture, legal, etc.)
- ✓ Government
- ✓ Education
- ✓ Non-profit
- ✓ Manufacturing

## Major Partners

